

PPP Forgiveness Technical Webinar

(not intended to convey policy; official IFRs and Procedural notices will be published in near future)

Date: July 19th, 2021





Agenda

- Platform Updates
- 3508 Form changes
- Loan Necessity Questionnaire (Sunset)
- Direct Forgiveness (Upcoming Launch)
- Guaranteed Purchase (Go-Live 7/20)
- Demo
- Q&A





Platform Updates

- We continue to see positive momentum with vendors and lenders calling and exercising all the API endpoints. SBA continues to work with industry to accelerate Forgiveness and support borrower engagement.
- The SBA is in the process of optimizing several components of the Forgiveness process; the SBA has recently also release an enhancement payment correction process.
- On 07/15, Forgiveness platform (sandbox) was updated to allow forward progress ahead of the formal announcements
- These changes will be deployed in production on 07/19; available for use on 7/20.

| S.No | Category Update | | | | | | |
|------|--|--|--|--|--|--|--|
| 1 | 3508 Forms (3508, S and Ez) | Two new optional fields to be added - Loan increase amount and Loan increase disbursement date | | | | | |
| 2 | LNQ (Loan necessity questionnaire) | Functionality removed | | | | | |
| 3 | Direct Forgiveness to Borrowers | SBA proposes to launch a borrower direct PPP Forgiveness option to support the lender community | | | | | |
| 4 | Guaranteed Purchase | • Will allow Lenders to request payment on the SBA guaranty for PPP loan, for reasons as approved by SBA. | | | | | |





3508 Form Changes





3508 Form Changes

- Applicable for all 3508 Forms (3508, Ez and S)
- Two new optional fields to be added Loan increase amount and Loan increase disbursement date

Amount of PPP Loan Increase (if applicable): _____ Date of PPP Loan Increase (if applicable): _____

- These fields are applicable if Lender increased Loan amount through Etran servicing after initial loan . disbursement. This would be applicable to the period (post Dec 27th, 2020) where increases were allowed in certain situations.
- API end point change -
 - POST /api/ppp loan forgiveness requests/ 0
 - GET /api/ppp loan forgiveness requests/ Ο

| loan_increase | Number Optional | 1000.00 | Any Loan increase which lender did on the Loan after initial Loan approval. This amount is already included in PPP Loan amount. If loan_increase is provided, loan_increase_date should also be provided and vice versa |
|--------------------|-----------------|------------|---|
| loan_increase_date | String Optional | 2020-12-29 | Date on which increased Loan was disbursed by Lender. Lender will be paid interest on Loan increased amount from this date |

Forgiveness Submission UI enhancement

| Date of PPP Loan Increase (if applicable) | | | | |
|---|--|--|--|--|
| \$ mm/dd/yyyy | | | | |





3508 Form Changes

- Interest calculation Forgiveness interest calculation will now consider different disbursement dates, for original loan and loan increase amount (if applicable).
- https://ussbaforgiveness.github.io/UseCases/payment.html

Formula for Interest Calculation (Actual/360)

((SBA calculated Forgiveness amount – Loan increase amount) * 1/100 * (Payment Date – Loan Disbursement Date)/360) + (Loan increase amount * 1/100 * (Payment Date – Loan increase Disbursement Date)/360)

Example (Actual/360)

| SBA Number | Forgiveness Amount (determined by SBA) | Loan Disbursement Date | Loan increase amount (if any) | Loan increase disbursement date | Payment Date | Interest Calculated @ 1% | Final forgive amount with interest |
|---------------|--|---------------------------|----------------------------------|------------------------------------|-----------------|-----------------------------|---------------------------------------|
| х | 300,000 | 05/08/2020 | 0 | N/A | 09/30/2020 | 1208.33 | 301,208.33 |
| Y | 300,000 | 05/08/2020 | 9000 | 06/01/2020 | 09/30/2020 | 1202.33 | 301,202.33 |





Loan Necessity Questionnaire

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Loan Necessity Questionnaire

- LNQ (Loan necessity questionnaire) functionality has been removed from the platform.
- PPP lenders will no longer be required to obtain an LNQ from borrowers seeking forgiveness of PPP loans in the amount of \$2 million or more.







Direct Forgiveness





Introduction

• SBA proposes to launch PPP Forgiveness with a **Direct Borrower Application** option which should help accelerate Forgiveness process.

Considerations

- Lenders would be given an option to select Direct Forgiveness Program for their Borrowers.
- Direct SBA option would be available for borrowers across lenders who have opted in but not mandatory for borrowers to utilize. The traditional forgiveness processing can be leveraged.
- This process will only be allowed for forgiveness decisions \$150k and below.
- This platform will support only the 3508s form for Borrowers and the electronic signature process.
- The SBA will provide a call-center team and inbox customer service functionality to support borrower's queries. FAQ's and Tool tips to guide borrowers during application submission.
- Once direct Forgiveness is submitted by Borrower, the Lender will be able to provide an approval in their dashboard (or declination) – but this will not support a two-way discussion with the borrower. All declines will be routed back to Borrower and will advise them to contact their lender directly.







SBA Forgiveness - Process

Current Process (will remain)







Detail Flow Diagram







• Institution settings enhancement to include Lender's direct forgiveness opt in preference



🗹 Lender has agreed to the Terms of Services provided by the SBA (linked here) and has opted-in to the Direct Forgiveness Platform.





Direct Borrower Forgiveness Technology Provider Agreement

This DIRECT BORROWER FORGIVENESS TECHNOLOGY PROVIDER AGREEMENT ("Agreement") is effective on the date that an Authorized Lender Official checks the **Opt-In Selection in the Institutions Settings of the Paycheck Protection Platform** (as defined herein) ("Effective Date") and is by and between the Lender and the U.S. Small Business Administration ("SBA").

1. <u>PPP Program</u>. The Lender is a participant in the Paycheck Protection Program ("PPP"), a temporary 7(a) guaranteed loan program authorized under Sections 7(a)(36), 7(a)(37) and 7A of the Small Business Act (15 U.S.C. 636(a)(36), 15 U.S.C. 636(a)(37), and 15 U.S.C. 636m). This Agreement supplements the Lender's SBA Form 750, 750CA, 3506 or 3507, whichever is applicable.





• Covid flag

Covid flag to be made available in the platform, which can be used by all lenders for second draw loan of <=150K, to determine if revenue reduction document is required or not from borrower.

| Lookup Disbursed PPP Loans | | | | | | | | | | | |
|-------------------------------|-------------------------------------|--|------------|-----------|--------------------|------------------------|------------------------|--------------|-------------------|------------|--------------|
| 3217684906 Clear Show 10 rows | | | | | | | | | | | |
| Lender Name | ↓ ↑ Borrower Name (Loan Name) | Business Name (Principal Name/Business Name) | SBA Number | EIN/SSN | ↓ ↑ Loan Amount | EIDL Advance Amount | ↓↑ PPP Loan Draw | Funding Date | Disbursement Date | Covid Flag | Hold Details |
| EtranDemoBank | Postman Cloud | | 3217684906 | *****4906 | \$ 150,000.00 | \$ 0.00 | Second Draw | 2021-04-01 | 2021-04-01 | pass | N/A |

GET /api/ppp_loan_validations/

covid_flag string pass

Flag which determines whether revenue reduction document is required from Borrower for 2nd draw Loans of <= 150K. Valid values - fail means document is required, pass means document is not required, null means covid score is not applicable

| S.No | Scenario | Expected Covid Flag Value | Interpretation of covid flag | | |
|------|------------------------------------|------------------------------|---|--|--|
| 1 | First draw Loan of any loan amount | Null | Lender can Ignore covid flag value | | |
| 2 | Second draw loan <=150K | Pass or Fail | Pass - No revenue reduction required from borrower Fail – Revenue reduction document required from borrower | | |
| 3 | Second draw loan > 150K | Null | Lender can Ignore covid flag value | | |





• Hold code details - SBA authorized hold codes and their details will be made available on the fully disbursed loans. This will allow lender to include documentation in support of hold clearing upon Forgiveness submission. The platform should only reflect those that don't have an end date (meaning they are still active)

GET /api/ppp_loan_validations/

| Parameter Name | | Data Sa Type | ample Value | Description | |
|----------------|--------|--|---|--|---|
| hold_details | String | and the second | inal Record","StartDate":"09/19/202 public records - Potential eligibility | 0","EndDate":null,"LenderDescription":"Criminal Record - r issue (Lender Can Certify) | Details of all SBA authorized holds which are on a Loan |

| eness Origina | ation | | Hold Details | × | | | 3 | * 5 | ✿ C→ Sign |
|---------------------|---|---|---|----|------------------|--------------|-------------------|------------|--------------|
| Lookup | Disbursed | Show 10 rows | Code: 6 Description: Inactive Business - Borrower is no longer active accordi to Secretary of State filings or public records - Potential eligibility issue Action: Start Date: 09/19/2020 | ng | | | _ | | |
| Lender Name | Borrower Name (Loan Name) | Business Name (Principal Name/Busin Name) | End Date: None | | PPP Loan Draw | Funding Date | Disbursement Date | Covid Flag | Hold Details |
| Org_Proactive | MOCKDATAONLY- Oberbrunner Hettinger and Pollich | | Code: 1 Description: Criminal Record - Criminal Record identified in public records - Potential eligibility issue | | | 2020-05-07 | N/A | N/A | See Details |
| Showing 1 to 1 of 1 | entries (filtered from 3,810 | ,266 total entries) | Action: Start Date: 09/19/2020 End Date: 12/03/2020 | | | | | P | revious 1 Ne |
| | | | Close | e | | | | | |





New website for Direct Forgiveness
 https://directforgiveness.sba.gov







• Lender will be able to review and decision direct forgiveness submissions



Direct Forgiveness Submissions

| Filter by Status Pending 🗸 | | | Search Clear | Show 10 ro | ows 🕞 Export 🖉 Approve Selecte | ed | | | | | |
|-------------------------------------|--------|----|---------------|------------|--------------------------------|----|------------------------|----|------------|----------------|---------|
| Pending Failed Validation All | ame | ++ | Borrower Name | + + | Created | ++ | Updated 🖣 | F. | Source 🕴 🕇 | SBA Number 🕴 🕇 | Status |
| Approved Rejected | noBank | | Postman Cloud | | July 15, 2021 09:30 AM | | July 15, 2021 09:34 AM | | DIRECT | 4831958660 | Pending |
| | hoBank | | Postman Cloud | | July 15, 2021 11:33 AM | | July 15, 2021 11:33 AM | | DIRECT | 4831958662 | Pending |
| EtranDer | moBank | | Postman Cloud | | July 15, 2021 02:53 PM | | July 15, 2021 02:53 PM | | DIRECT | 4831958682 | Pending |

• New end point to view direct forgiveness requests

GET /api/direct_forgiveness_requests/

<u>Note</u>: This API will also return Etran loan slug which will ensure that your existing Forgiveness API interface with SBA can continue to be used for status, decision and payment tracking, without any changes at your end.

| Parameter Name | arameter Name Data Sample Value Type | | Description | |
|-----------------|---|--|---|---|
| etran_loan_slug | String | d9dbd558-7c34-451f-b929- d1828dabe20e | This field indicates the slug of the Forgiveness once Lender approves direct forgiveness request. This slug can be used by API users to track status of SBA's action on Forgiveness and can be used to make Get Forgiveness Request Details using UUID - GET /api/ppp_loan_forgiveness_requests/(slug)/ | 1 |





• Lender will be able track approved direct forgiveness submissions

All Forgiveness Submissions

| Filter by Status | Filter by | | To mm/dd/yyyy | | Source | 3010339 | 9941 Search (| Clear | Show 10 rows | | |
|---|-----------|------------------|---------------|------------|------------------|---------|--------------------|-------|--------------|------------|-----------------|
| Lender Name | ++ | Borrower Name | ++ | SBA Numbe | LENDER DIRECT | ++ | Status | ++ | Source + 1 | Created | + † |
| EtranDemoBank | | Postman Cloud | | 3010339941 | | | Pending Validation | | DIRECT | 07/07/2021 | |
| Showing 1 to 1 of 1 entries (filtered fro | om 596,42 | 4 total entries) | | | | | | | | | Previous 1 Next |

• End point – GET /api/ppp_loan_forgiveness_requests/

New field added

| Parameter Name | Data Type | Sample Value | Description |
|----------------|--------------|--------------|---|
| source | Number | 1 | If the Forgiveness was initiated by Lender, it's value by 1 else if it was intiiated by borrower (direct forgiveness) its value will be 2 |





Direct Forgiveness – Life Cycle and Status mapping

Direct Forgiveness - Life cycle and Status Mapping

| 1 | | | | |
|-----|---|---|---|---|
| SNo | Functionality | Direct Forgiveness Portal - Borrower Facing Status | SBA Forgiveness Portal - Direct Forgiveness Menu - Lender Facing Status or GET /api/direct_forgiveness_requests/ | SBA Forgiveness Portal - All Forgiveness Portal - Lender Facing Status |
| 1 | Borrower editing direct forgiveness application | Request in Progress | N/A | N/A |
| 2 | Borrower submitted direct forgiveness application but have signature pending | E-Signature Pending | N/A | N/A |
| 3 | Borrower completed e-signature | E-Signature Processing | N/A | N/A |
| 4 | Borrower application pending transmission to SBA portal for Lender to review | Submission pending | N/A | N/A |
| 5 | Borrower application transmitted to SBA portal for Lender to review | Submitted to lender | Pending | N/A |
| 6 | Lender Approves Direct Forgiveness application | Lender Decision (Accepted) | Approved | Pending Validation |
| 7 | Lender declines Direct Forgiveness application | Lender Decision (Rejected) | Rejected | N/A |
| 8 | Lender asks borrower to edit and resubmit application | Lender Decision (Correction) | Borrower correction | N/A |
| 9 | Lender approval to SBA fails due to change in etran loan data | Submitted to lender | Failed validation | N/A |
| 10 | SBA reviewing direct forgiveness application | Lender Decision (Accepted) | Approved | Under Review |
| 11 | SBA approves application - full approval | SBA Decision (Fully Approved) | Approved | Fully Approved |
| 12 | SBA approves application - Partial approval | SBA Decision (Partially Approved) | Approved | Partially Approved |
| 13 | SBA doesnot approve application | SBA Decision (Not Approved) | Approved | Not Approved |
| 14 | SBA processes Payment | SBA Decision (Fully Approved) or SBA Decision (Partially Approved) | Approved | Fully Approved or Partially Approved |





Guaranteed Purchase Support





Introduction

• System will allow Lenders to request payment on the SBA guaranty for PPP loan, for reasons as approved by SBA.







• Lender will be able to submit eligible SBA loans for Guarantee Purchase

Guaranteed Purchases

Request a Loan Purchase

Please confirm the accuracy of the data that is prepopulated by the SBA within this workflow. If the information or borrower fields do not match, you must resolve discrepancies with the SBA and ETRAN (the system of record) prior to proceeding. Any changes made within ETRAN will take up to 72 hours to appear within this platform.

Please note: SBA will process the guaranty purchase payment to the same Lender ACH account where SBA remits the forgiveness payments. This is found within your Institution Settings.

| Look Up Loan by SBA Number | SBA # : 3217684905 | | | | | | | | | | |
|----------------------------|--|---|-----------------|---|--|--|--|--|--|--|--|
| SBA Number | Lender PPP Loan #: 11111111 Borrower Name: Postman Cloud Business TIN (EIN/SSN): *****4905 | | | | | | | | | | |
| SBA NUMDER | | | | | | | | | | | |
| Search Cancel | | | | | | | | | | | |
| cancer | Borrower Type: Independent Contractor | | | | | | | | | | |
| | PPP Loan Disbursement Date: | | | | | | | | | | |
| | PPP Loan Approval Amount: \$150,000.00 PPP Loan Amount: \$150,000.00 PPP Loan Outstanding Balance: \$150,000.00 PPP Servicing Status: Delinquent Disbursed Is Sample? False | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | _ | | | | | | | | | |
| | | | | | | | | | | | |
| | Loan Type | | | | | | | | | | |
| | ррр | ~ | | | | | | | | | |
| | Disbursement Date | | Date of Default | | | | | | | | |
| | mm/dd/yyyy | | mm/dd/yyyy | | | | | | | | |
| | Principal Amount | | Interest Amount | | | | | | | | |
| | \$ | | \$ | | | | | | | | |
| | Reason | | | | | | | | | | |
| | | | | ~ | | | | | | | |
| | | _ | | | | | | | | | |
| | Is 60 days or more past due on scheduled loan payments and the default has not been cured | | | | | | | | | | |
| | Is permanently closed and does not plan to submit a forgiveness application | | | | | | | | | | |
| | Has filed for Chapter 7 bankruptcy protection | | | | | | | | | | |
| | In the case of self-employed individuals, sole proprietors, single-member LLCs, or independent contractors, | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | Borrower or any owner of 20% or more of the borrower, has been formally indicted for or convicted of a felony related to the PPP loan and SBA will not charge-off. Filed appeal with the Office of Hearings and Appeals (OHA) for adjudication more than 60 days ago. Supporting Documents | | | | | | | | | | |





• Lender will be able to track status of Guaranteed Purchase



Guaranteed Purchase Payment Dashboard

03/14/2021

03/14/2021

| Filter by | GP Payment D | ate | | | | | | | | | |
|-----------|--------------|------------------|----|---------------|----------------------|----|----------------|------------------------|------------------|------------------------|----------------------|
| From | mm/dd/yy | yy 🗖 | То | mm/dd/yyyy | | | | Search | Clear Show | 10 rows 📄 Export | J |
| | ++ | | | | | ++ | ¥ † | + 1 | SBA | | ++ |
| Lender | Name | Borrower Name | | SBA Number | Disbursement Date | | Loan Amount | GP Principal Amount | Decision Date | Calculated Interest | GP Payment Amount |

\$ 108,300,33 \$ 108,300,33

\$ 108.300.33 \$ 95.000.00

New API end point

EtranDemoBank Postman Cloud 3187205591

EtranDemoBank Postman Cloud 3187205605

- GET /api/purchase_guarantee_status/
- GET /api/purchase_guarantee_status/SBA_Number

| Parameter Name | Data Type | Sample Value | Description | | | | |
|------------------|-----------|--------------------------|--|--|--|--|--|
| sba_number | String | 9999114733 | The SBA loan number | | | | |
| principal_amount | Number | 50000.0 | Principal amount of adjustment | | | | |
| interest_amount | Number | 95.83 | Interest amount of adjustment | | | | |
| payment_amount | Number | 100.00 | Adjustment amount | | | | |
| status | String | Payment Sent | This value indicates the status of Lender's Guarantee purchase request | | | | |
| created_at | String | 2020-07-06T17:17:58.218Z | The created/submission date time of the Guranteed Purchase in UTC | | | | |
| updated_at | String | 2020-07-06T17:17:58.218Z | The updated date time of the Guranteed Purchase in UTC | | | | |
| sba_decision | String | Fully Approved | This value will always indicate the status of the SBA Decision only | | | | |

\$ 5,000.00

\$ 500.00

07/08/2021

++

Payment Batch

PF107081

PF107081

GP Payment

07/08/2021

07/08/2021

Date

\$ 113,300.33

\$ 95,500.00

GP Payment

Payment Sent

Payment Sent

Status

SBA

Decision

Fully Approved

Notification

Letter





Demo / Q&A